

## **About Hercules**

- Asset based motor carrier
- 500+ employees in North America
- 30 terminals and operate trucks in both the US and Canada
- Significant in the marketplace moving over 35,000 shipments per month
- Operate a unique "no break-bulk" structure
- Claim ratio of only .0026
- HAZMAT certified







# **About Hercules**

Watch a 60 second overview of the company You Tube youtube.com/user/herculesfreight



# **LTL Shipments**

- Hercules focus is cross-border LTL. Many US domestic lanes are also serviced.
- Our unique "no break-bulk" structure will help to reduce transit times
- Hercules network reduces damage
   or misrouting
- Traditional hub-and-spoke networks cause shipments to be touched many times. Each touch presents another opportunity for the shipment to sustain damage





# Website – transit times, rates, schedule pickup

Home	e Freight Too	ols Customs Bro	okerage Document	s Company Information		
alculate	Shipment					
60457		L6T	Calculate			
Origin	Destination	Transit Time	Service Point	Delivery Terminal		
60457	L6T	1 Day	Direct	TORONTO (MAP)		

N	Home Freigh	t Tools Customs Brokerage	Documents	Company Information
► Track Shipment	I Am	Shipper O Consignee	Neither	
▶ Transit Time		0.000		
▶ Rate Quote	Contact Info			
Request a Pick Up	Name *	James Sousa		
▶ Terminal Maps	Phone *	555 412 7855		
▶ Employee Tools	Email Address *	jsousa@555test.com		
Manage Customer	Enter Address	Jaonageospreamon		
Shipment Reports	Pickup Info			
▶ Sales Tools	Shipper Name *	Hercules Toronto		
Brokerage Report	Contact Name *	Eric Warren		
Administration	Street Address *			
▶ News		250 tempo		
	City *	north voro		

	Home	Fre	eight Tools	Customs Brokerage	Document	s Con	npany Information	
Track Shipment				Request a Pick Up	Create Bill	Of Lading	Get Another Rate	
Transit Time	DETAILS							
▶ Rate Quote		T.			Rate	1		
Cube Calculator		FROM	90001		Quote	691933		
Density Calculator		то	VЗK		DATE	06 <mark>-1</mark> 4-201	06-14-2016	
Fuel Surcharge		Average Transit	2 Days		Terms	Collect	Collect	
Tariff Rules		Time						
Request a Pick Up	Description		Class	Weight	Rate	Charges	HAZMAT	
<ul> <li>Terminal Maps</li> </ul>	Freight		60	500	110.05	550.25	No	
News	Discount				60.00%	-330.15	No	
Our Portland terminal is closed this	Fuel Surcha	arge			13.50%	29.71	No	
morning due to freez	Total US Fu	inds				249.81	No	

- ✓ Check transit times & view terminal maps
- Schedule pickups

   -save repeat locations for fast pickup entry
   -receive confirmation email with traceable reference number
   -create bills of lading with the information you already entered

 Rate shipments

 receive a quote reference number
 email quote to yourself or a colleague in your office

# Website – tracing, reports, document images

Pro#	Shipper	S.City	S.St	Consignee	C.City	C.St/	PO#	Status	Pcs	Weight	ETA Date
98765416	POWER CORP	MENOMONEE FALLS	WI	THE KITCHEN	BRAMPTON	ON	FG87496	Arrived at Chicago	1	92	03/23/2016
98765417	SHIPPERS WAREHOUSE	КАТҮ	ТΧ	THE KITCHEN	BRAMPTON	ON	6900	Arrived at Toronto	54	545	03/22/2016
98765410	BC CORP	GREEN BAY	WI	THE KITCHEN	CALGARY	AB	100179	Dispatched from Chicago for Calgary	1	71	03/22/2016
98765415	NORTHWIRE	PLEASANT PRAIRIE	WI	THE KITCHEN	BRAMPTON	ON	JK750455	Out for Delivery	4	1364	03/22/2016
98765425	DEN CORP	LEWISVILLE	ТΧ	THE KITCHEN	VAUGHAN	ON	445489	Arrived at Toronto	1	103	03/22/2016
98765430	SPORTS SHIPPING	CARSON	CA	THE KITCHEN	POINT CLAIRE	QC	EJ76931	Dispatched from Flint for Toronto	22	424	03/24/2016
98765408	GUND INT	WINTERS	ТΧ	THE KITCHEN	CALGARY	AB	5682475	Arrived at Chicago	3	822	03/28/2016
98765421	PLASTICS PROD	FULLERTON	CA	THE KITCHEN	BRAMPTON	ON	9882246	Dispatched from Los Angeles for Chic	3	2055	03/23/2016

- Get reports of all of your in-transit or delivered shipments
  - -ETA's for in-transit pros -Delivered dates on
  - past shipments

Picked up In	Transit	Arrival at Desti Terminal		Out for Deliver	y Delivered	
		PRO Number	98765409	(		
Status Delivered	Delivered: 0	3/18/2016		Appt: 2016-03	3-18 00:00	
Customs Status		Broker Id	CSA	Clear Date	Customs Papers	
Cleared Customs on 03/16/20	16	HERCCOQU	N	03-16-2016	Received	
Document Name	Pro Nu	ımber	Imag	e Count	Action	
Bill of Lading 987		765409			💿 🃆 🛃	
Delivery Receipt 987		8765409 1			• 🎇 🛃	
CCI	987654	765409 1			•	
Shipper	Consig	nee		Bill To		
OTIS LOGISTICS ANAHEIM CA 92801	THE KIT MONTRI QC H9P1K1			THE KITCHEN BRAMPTON ON L4P6L1	I SHOP	
B.O.L # 3379072	P.O. # F	3473		Terms : PREPAID		
Pickup Date 03-11-2016	Delivery	/ date 03-18-201	16	Shipment rec	ceived by PIERRE	

- ✓ Search by PRO, PO, or BOL number
- Tag a shipment for email updates or have all intransit shipments emailed to you daily
- ✓ View appointment, customs, or real-time signature information
- ✓ View images of documents
- ✓ EDI We support all standard transaction sets

## **Driver Handheld Devices**



- Hercules P&D drivers transmit live shipment status updates including who signed for the shipment
- Our website updates status in minutes after delivery
- Terminals can provide live GPS information as to the drivers position



# **Security Meets Requirements**

 PIP and CTPAT approved

HERCULES

 Hercules has experience handling high value products









# **Environmentally Friendly Equipment**



Transport Partner Getting There With Cleaner Air



#### Award Winning Carrier - voted by market

#### LTL Motor Carrier Award Winners

Total no. of shippers evaluating carriers in this mode: 2,392 Total carrier evaluations: 3,671 Benchmark of Excellence: 145.068



HERCULES

Carriers	On-time performance	Quality of equipment & operations	Information technology	Competitive pricing	Customer service	Leadership in problem solving	Ability to provide value-added services	Sustainable transportation practices
All Connect Logistical Services	20.96	19.36	16.48	21.57	22.69	20.41	15.89	17.49
Armour Transportation Systems	20.70	18.78	16.23	20.19	20.38	18.36	15.68	17.16
Bourret Transportation	21.00	19.76	18.69	20.34	20.93	19.16	15.65	16.96
Cavalier	22.58	20.94	18.55	21.86	22.98	20.85	17.69	18.81
CCT Canada	21.84	18.54	16.42	20.72	21.48	19.11	15.56	16.90
Dicom	20.85	19.55	16.35	19.69	19.52	18.22	15.09	16.32
Guilbault Transport	21.55	19.08	16.97	19.95	21.45	19.42	15.00	17.24
GX Transportation	22.89	20.35	18.70	21.45	22.91	21.22	16.78	19.09
Hercules	22.34	19.96	18.29	21.49	22.59	20.22	16.15	18.08
Minimax Express Transportation	21.83	19.50	16.91	20.92	21.02	19.36	15.81	17.53
Normandin Transit	21.46	21.50	14.61	18.89	20.84	20.88	14.22	16.14
Polaris	21.41	20.12	18.49	21.39	21,14	19.49	15.37	18.25
Robert Transport	20.38	19.25	17.29	18.86	20.39	18.00	15.45	17.40
Seaway Express	23.29	20.43	17.52	21.94	23.02	20.60	16.91	18.74
Spring Creek Carriers	22.72	20.77	17.38	20.65	22.41	20.14	16.06	17.86
Trans-pro	22.42	20.44	18.21	21.45	22.78	20.32	16.86	18.36
Van Kam	22.04	18.77	16.42	18.13	21.31	18.65	13.81	16.19
Benchmark of Excellence	20.55	18.67	16.46	20.05	20.11	17.99	14.63	16.61

# New trailers help reduce damage

- Hercules innovative no break-bulk service to Canada reduces handling points associated with conventional US LTL carriers
- Effective trailer loading is also an area LTL carriers can reduce damage of products which do not stack or mix nicely in a trailer
- Hercules new trailers have retractable load racking system built into the trailer at 2 foot increments
- This allows pallets to be placed above an odd object below without damage to either item





## A leader with CBSA (Canada Border) programs

- eManifest implementation in March 2013. Regardless of what clears at the border our trailers proceed inland to our terminals
- All Hercules line-haul drivers are CSA (Customs Self Assessment) approved
- Hercules has an automated electronic process which determines shipment eligibility for those CSA importers with both CSA and non-CSA vendors





## No border delays with eManifest platform



## **Canadian Customs Broker**

Hercules is a significant customs broker in Canada with years of experience clearing for all industries. We have an extensive database of HS codes and can expertly report your shipments.

If any documents are missing we proactively contact you!

Immediate clearance at all ports regardless of carrier or mode of transportation (truck/air/ocean/rail) with entries by certified customs specialists

Simplify your accounting and landed costs by bundling your Hercules customs brokerage with our freight service

Switching to Hercules is easy with our simple three step process!



